



## ABOUT US

Test Triangle is an IT consultancy, providing application test outsourcing, DevOps, niche IT resourcing/staff augmentation and training services across the globe. Headquartered in Dublin, Ireland, with other offices in London, United Kingdom and Hyderabad, India, our team has grown exponentially to 60+ across our testing, DevOps, training, sales, marketing, and recruitment divisions globally.

From Test Triangle we are looking for a talented and competitive IT Sales for our company. This is an exciting opportunity. You will be given full training in the sales process and the technology. And you are going to have the chance of learning close to an excellent IT professional.

As an IT Sales you will play a fundamental role in achieving our ambitious customer acquisition and revenue growth objectives.

## RESPONSABILITIES

- Ability to successfully communicate with contacts via the phone and email on a daily basis regarding IT related products/services
- Ability to identify and qualify the key aspects of a potential opportunity
- Having a general knowledge of the IT industry, with the capacity to learn about individual systems and products quickly and accurately.
- Daily time management and the ability to work independently or under supervision.
- Manage client relationships.

## SKILLS REQUIRED

- Technical understanding of IT related application /General overview of IT industry
- Enthusiastic, focus and organized person interested on sales in IT sector.
- Team player with excellent communication skills

## WHY TEST TRIANGLE?

- Start your professional experience in an IT company. (Internship + Permanent position)
- Working in a good environment.
- Training & Career Progression.
- Work on your own initiative, gain professional experience and be rewarded well

## HOW TO APPLY:

- If you are interested on the position please, send your CV at this email address: [paula\\_anson@testtriangle.com](mailto:paula_anson@testtriangle.com)
- we will contact with you as soon as possible to give you all the details.